

Message Text

UNCLASSIFIED

PAGE 01 PARIS 05912 011108Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 W

-----011109 089438 /14

P 011100Z MAR 77

FM AMEMBASSY PARIS

TO SECSTATE WASHDC PRIORITY 0122

UNCLAS PARIS 05912

PASS COMMERCE FOR FIELD/BIC/OIM

E.O. 11652: N/A

TAGS: BEXP, FR

SUBJECT: PARIS AIR SHOW'77 : CONSTRUCTION CONTRACT

1. THE RESPONSES TO USDOC REQUEST FOR CONSTRUCTION BIDS FOR THE U.S. PAVILION PARIS AIR SHOW 1977 WERE RECEIVED AS FOLLOWS BY CLOSE OF BUSINESS FEBRUARY 22, 1977 AND OPENED BY THE CONTRACTING OFFICER ON FEBRUARY 23.

AMBROSIUS, GERMANY - 1,106,790 DM - \$461,162.50

BERCAIRE, FRANCE - 1,290,000 FF - \$260,606.06

EZZIO CARLI, ITALY - 208,040,000 LIRE - \$235,672.62

CUSSINO - DECLINED TO BID

GLAHE INT'L, GER. - 539,969 DM - \$224,987.08

INTERPUBLIC, YUGO. - DECLINED TO BID

I.P.I. - DECLINED TO BID

WALLER LTD - DECLINED TO BID

2. PRIOR TO THE BID RESPONSE WE WERE CONTACTED BY GLAHE INTERNATIONAL FOR APPROVAL ON MODIFICATIONS TO THE CONSTRUCTION OF THE BUSINESS AND LOUNGE AREA WALLS AS OUTLINED IN THE DRAWING PACKAGE. AFTER BIDS WERE RECEIVED IT WAS ASKED OF THE OTHER TWO COMPETATIVE BIDDERS THAT THEY CONSIDER THE SAME ALTERNATIVES AS APPROVED FOR GLAHE. THIS WAS DONE IN AN ATTEMPT TO
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RECEIVE AN EQUITABLE RESPONSE FROM ALL. THE FINAL BIDS RECEIVED ARE AS FOLLOWS:

BERCAIRE - L,175.000 FF - \$237,370

CARLI - 197,638,000 LIRE - \$223,889

GLAHE - 539,969 DM - \$224,987

3. THE CONVERSION OF THE DIFFERENT CURRENCIES INTO

DOLLARS WAS BASED ON CONVERSION RATES FOR
FEBRUARY 23, 1977. THEY WERE PROVIDED BY THE REGIONAL
FINANCE CENTER AT THE EMBASSY AND ARE AS FOLLOWS:

FRANCS - 4,95/\$1.00
DM - 2,40/\$1.00
LIRE - 882,75/\$1.00

4. PAS TEAM CONCURS WITH EMBASSY CONTRACTING OFFICER
THAT CONSTRUCTION CONTRACT SHOULD BE AWARDED TO THE
LOW BIDDER EZZIO CARLI, ROME, ITALY.
RUSH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
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Format: TEL
From: PARIS
Handling Restrictions: n/a
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Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Handling Restrictions: n/a
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Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2950504
Secure: OPEN
Status: NATIVE
Subject: PARIS AIR SHOW'77 : CONSTRUCTION CONTRACT
TAGS: BEXP, FR
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/73fd27ad-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
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